



INVITATION LETTER

Package Code: TEQIP-III/JK/gcej/86

Current Date: 06-Nov-2019

Package Name: TEQIP-III/GCET/Comp/UTM

Method: Shopping Goods

To,

Sub: INVITATION LETTER FOR TEQIP-III/GCET/Comp/UTM

Dear Sir,

1. You are invited to submit your most competitive quotation for the following goods with item wise detailed specifications given at Annexure I,

Sr. No	Item Name	Specifications	Quantity	Place of Delivery	Installation Requirement (if any)
1	UTM/ Firewall	(Detailed Specifications as per Annexure-I)	1	Principal Govt. College of Engineering & Technology, Chak Bhalwal, Jammu-181122 (J&K)	YES

2. Government of India has received a credit from the International Development Association (IDA) towards the cost of the **Technical Education Quality Improvement Programme [TEQIP]-Phase III** Project and intends to apply part of the proceeds of this credit to eligible payments under the contract for which this invitation for quotations is issued.

3. **Quotation**

- 3.1 The contract shall be for the full quantity as described above.
- 3.2 Corrections, if any, shall be made by crossing out, initialling, dating and re writing.
- 3.3 All duties and other levies payable by the supplier under the contract shall be included in the unit Price.
- 3.4 Applicable taxes shall be quoted separately for all items.
- 3.5 The prices quoted by the bidder shall be fixed for the duration of the contract and shall not be subject to adjustment on any account.
- 3.6 The Prices should be quoted in Indian Rupees only.



4. Each bidder shall submit only one quotation.
5. Quotation shall remain valid for a period not less than **55**days after the last date of quotation submission.
6. Evaluation of Quotations: The Purchaser will evaluate and compare the quotations determined to be Substantially responsive i.e. which
 - 6.1 are properly signed; and
 - 6.2 Confirm to the terms and conditions, and specifications.
7. The Quotations would be evaluated for all items together.
8. Award of contract The Purchaser will award the contract to the bidder whose quotation has been determined to be substantially responsive and who has offered the lowest evaluated quotation price.
 - 8.1 Notwithstanding the above, the Purchaser reserves the right to accept or reject any quotations and to cancel the bidding process and reject all quotations at any time prior to the award of Contract.
 - 8.2 The bidder whose bid is accepted will be notified of the award of contract by the Purchaser prior to expiration of the quotation validity period. The terms of the accepted offer shall be Incorporated in the purchase order.
9. Payment shall be made in Indian Rupees as follows:

Supply, Installation and Inspection report - 100% of total cost

10. **Liquidated Damages (L.D):**

If a supplier fails to execute the order in time as per the terms and conditions stipulated therein, it will be open to the purchaser to recover liquidated damages for delay in delivery and installation from the supplier at the rate 0.1% of the value of the order per day subject to a maximum of 10% of the total order value. The L.D charges can be increased in case of gross violation of the Purchase Order terms as decided by the Principal of the Institute.
11. All supplied items are under warranty of **60**months from the date of successful acceptance of items and AMC/Others is **NA**.
12. You are requested to provide your offer latest by **16:00** hours on **04-Dec-2019**.
13. Detailed specifications of the items are at Annexure I.
14. Training Clause (if any) **YES**
15. Testing/Installation Clause (if any) **YES**
16. **Performance Security:** The supplier shall require to submit the performance security in the form of irrevocable bank guarantee issued by any Nationalized /Commercial bank for an amount of 10% of the Invoice value at the time of delivery/ satisfactory report of the equipment and should be kept valid for a period of warranty period.
17. Information brochures/ Product catalogue, if any must be accompanied with the quotation clearly indicating the model quoted for.



18. Sealed quotation to be submitted/ delivered at the address mentioned below, **Government College of Engineering and Technology, Chak Bhalwal, Jammu.**

19. The offer/bid should be submitted in two bid systems (i.e.) **Technical bid and Financial bid as per the format mentioned in Annexure- I, II & III.**

20. **Technical Bid :**

The technical bid comprising of following documents should be sealed in envelope "A" mentioning Technical Bid on top of the envelope. The envelope must mention package no. and name.

- i) The Technical Bid should be submitted as per the bid format. (Annexure-I & II)
- ii) A compliance list against the technical specifications as per Annexure-I should be provided.
- iii) Proof of Registration of the bidder.
- iv) Copies of PAN Card and GST registration no.
- v) Signed copy of the tender document, with company seal, agreeing to the terms & conditions must be submitted.

All documentary proof must be listed on the letterhead of the company. This part of bid should not contain any "Price information".

21. **Financial Bid :**

- i) Financial bid should indicate item wise price for the items mentioned in the technical bid as per the format. (Annexure-III)
- ii) The price quoted should be F.O.R GCET Jammu.
- iii) All duties and other levies payable by the supplier under the contract shall be included in the unit price.
- iv) The prices quoted by the bidder shall be fixed for the duration of the contract and shall not be subject to adjustment on any account.
- v) The Prices should be quoted in Indian Rupees only.
- vi) The Financial bid should be sealed in envelope "B" mentioning Financial Bid on top of the envelope. The envelope must mention package no. and name.

Both the envelopes (containing Technical Bid and Financial Bid) should be packed in a big envelope and should subscribe the Shopping/Package No. and Name.

23. **Opening of Bids:**

- i) The technical bid will be opened first and it will be examined by a technical committee (as per specification and requirement mentioned in the NIQ).
- ii) The financial offer/bid will be opened only for the technically qualified bidders/vendors as decided by the technical committee, and will be opened subsequently for further price comparison.

24. **Tenderer or his/her authorized representative (with proper authorization letter for opening of technical bids and also for opening of price bids) may choose to be present at the time of opening of Technical bids/Price Bids.**

25. **The Institute reserves the right to reject any bid not fulfilling the eligibility criteria.**

26. **Supply of Items:** Free of cost at GCET Jammu by the vendor.


27. **IMPORTANT:**


- i. A bid submitted with false information will not only be rejected but also the OEM/vendor will be debarred from participation in future tendering process.
- ii. Each bidder shall submit only one quotation.



- iii. In case of any dispute, the decision of the Principal of this Institute shall be final and binding on the bidders.
- iv. In case the due date for submission of the tender happens to be a holiday, the same will be accepted on the next working day.
- v. The Authority of GCET Jammu reserves the right to reject any or the entire tender bids received without assigning any reason thereof at any stage and in case of any conflict (Technical Bids Stage etc.), the version of GCET shall prevail.
- vi. The technical bid will be evaluated first and price bids will be opened in respect of those OEMs/Vendors, who are found technically qualified after evaluation of Technical bids.
- vii. Bidder should submit the tender document, duly signed and stamped on every page in token of accepted all the terms and conditions of the tender.
- viii. The institute does not bind itself to offer any explanation to those bidders whose technical bids have not been found acceptable by the technical evaluation committee of the institution.
- ix. The bids (Technical & Financial) once submitted will be the property of the institute.
- x. The tenderer should visit the campus before submitting the quotation and quote the final price after deducting the existing infrastructure in place.
- xi. A Pre-Bid meeting should be held on **20.11.2019 at 1:00 P.M in the Principal Office, GCET, Jammu**
- xii. The tenderer should give the warranty/free maintenance for a period of five years after the successful completion of the project.
- xiii. The tenderer should train the manpower of the college after successful installation of the networking project.
- xiv. The tenderer should have executed the similar type of networking project of similar amount in govt. organizations/ educational institutes with successful completion certificate of the work within last 5 years.
- xv. Tenderer should be the manufacturer / authorized dealer. Letter of Authorization from original equipment manufacturer (OEM) specific to the tender should be enclosed.
- xvi. An undertaking from the OEM is required stating that they would facilitate the tenderer on a regular basis with technology/product updates and extend support for the warranty as well.
- xvii. The Bidder has not been blacklisted by Central Govt. /State Govt./PSUs/Other Govt. Agency. (Bidder should submit a declaration to this effect).
- xviii. OEM should be Nationally/Internationally reputed Company.
- xix. Non-compliance of tender terms, non-submission of required documents, lack of clarity of the specifications, contradiction between tenderer specification and supporting documents etc. may lead to rejection of the bid without any further communication.
- xx. Onsite Installation of the equipment will be done by the Tenderer and will get the satisfactory installation certificate by the concerned department.
- xxi. On Site support to be provided by the Bidder or the OEM. Declaration for the same to be submitted along with the bid.
- xxii. Prices should be inclusive of all licenses for the functionality as per the specification from day one.
- xxiii. Attach literatures and datasheets of all the quoted products.
- xxiv. The tenderer must submit Income tax clearance certificate from the concerned IT circle.
- xxv. The tenderer must submit a report on financial standing and should have an annual turnover of Rs. 3,00,00,000/- (Rupees Three crores).
- xxvi. Declaration and Authorisation form to be attached with Tender as per Annexure IV and Annexure-V.
- xxvii. The vendor may be asked to give the demonstration of the equipment quoted (if required) before issuing of purchase order.

28. We look forward to receiving your quotation and thank you for your interest in this project.


 (Authorized Signatory)
 Govt. College of Engg. & Tech
 Name & Designation
 Jammu.



ANNEXURE-I

S.NO	Component	DESCRIPTION	UOM	QTY
1	UTM/Firewall	Supply, Installation, configuration & Commissioning of NGFW/UTM Appliance with 3 years Comprehensive Subscription for all threats, anti-virus, spams, malware, spyware and content filtering in Active-Active mode. UTM should serve as WiFi Controller for the supplied Access Points supporting 64 Access Points in tunnel mode from day one.	Nos	1

NGFW/UTM Appliance in Active-Active Mode-1 Nos.

1. Certifications/ Qualification Criteria	Compliance (Yes/No)
a. OEM should be under leaders category of Gartner's Magic Quadrant for UTM's for the year 2018 and should have its support Centre in India.	
b. Appliance should have ICSA certification for Firewall and should be of latest series.	
c. OEM should be part of NSS Security Value Map	
2. Appliance Features	
a. Minimum of 8*GbE copper and 2*10 GbE SFP+	
b. Minimum Firewall throughput: 40 Gbps	
c. Minimum IPS throughput: 9 Gbps	
d. Minimum Concurrent Sessions: 20 Million	
e. Minimum New connections per second: 200,000	
f. Should support RPS option	
g. Solution should have traffic bypass/ pass-thru/ fail-open capability i.e. if the device fails then traffic should not be disrupted. Minimum 2 bypass pairs should be included in solution.	
h. Firewall appliance should support High Availability from Day-One (Active-Passive)	
i. The appliance should serve as WiFi Controller for the supplied Access Points supporting 64 Access Points in tunnel mode from day one.	
3. Other Features	
a. The proposed solution should be appliance based and rack mountable (rack-mounting kit to be included)	
b. The proposed solution should have identity awareness mechanism	
c. The proposed solution should have Web Content Filter, Application Control, Antivirus systems, Anti-Spam, Intrusion Prevention, Advance Threat Protection and Sandboxing.	
d. The solution should be able to control access and traffic to and from the internal and external networks	
e. The solution should have DLP capabilities	

f. The solution should have diagnostic capabilities	
g. The solution should be able to enable safe internet use while protecting against threats and malware	
h. The solution should have the feature to get real time updates of ever evolving and new URLs for web filtering signatures	
i. The solution should be able to provide HTTP and HTTPS scanning/ inspection	
j. The solution should be able to block usage of applications and should support database of application signatures	
k. The solution should be able to secure the network by inspecting packets traversing through the gateway	
l. The solution should be able to enforce security policies with granular control and visibility	
m. The platform should support the standards-based Link aggregation technology (IEEE 802.3ad) to achieve higher bandwidth	
n. The solution should support intrusion attack signature and should support automatic updates directly over the internet for the newly discovered attacks	
o. The solution should be able to detect and block network traffic attempting to contact command and control servers	
p. The solution should provide prevention against the latest viruses and malwares	
q. The solution should come with advanced detection engine to prevent both new and evolving threats	
r. The solution should support Stateful inspection	
s. The solution should be able to provide comprehensive protection for mails and should come with advanced anti-spam protection	
t. The solution should utilize block or allow lists to deny obvious email offenders and allow trusted senders	
u. The solution should support Port Forwarding	
v. The solution should provide advanced threat protection/ prevention with broad coverage across the attack surface where advanced persistent threats use the element of surprise to bypass traditional security and ATP module should be able to provide security	
w. The solution should support automatic ISP failover as well as ISP load sharing	
x. The solution should support industry standards VPNs such as IPSEC and SSL VPN	
y. The proposed system should have integrated traffic shaping functionality	
z. The solution should provide with simple configurations with low management-overhead	
a.a.The solution should support Static, Multicast routing and Dynamic routing RIP, OSPF, BGP	

b. b. The solution should provide user administration and role-based administration capabilities	
c. c. Solution should provide a HTTP/ HTTPS/ SSH/ Telnet, GUI based management console for managing and configuring various components of the appliance	
d. d. The solution should support user authentication	
e. e. The solution should be IPv6 ready from day one.	
f. f. The solution should be integrable with Syslog.	
4. License, Support and Accessories	
a. Solution should include Three Years license for all appliances in solution	
b. Solution should include 24x7 OEM Support, OEM Advanced Replacement Warranty, Web Content Filter, Application Control, Antivirus systems, Anti-Spam, Intrusion Prevention, Advance Threat Protection and Sandboxing subscriptions.	
c. If solution contain different hardware to achieve above functionality and security, the solution must come from a single OEM	



TECHNICAL BID DOCUMENT

**FORMAT TO BE FILLED BY THE OEM OR AUTHORIZED VENDORS FOR
SUBMITTING TENDER FOR PROCUREMENT OF _____**

1. Name of the Tenderer :

2. Details of Address of the Vendors :
(Attach details)

3. Proof of Registration or trade license :
(Attach copies)

4. PAN and GST registration no (attach copies) :

Certified that all above information are correct to the best of my/our information, knowledge and belief.

Dated signature & seal of the OEM/Vendor



**<< Organization Letter Head >>
DECLARATION SHEET**

We, _____ hereby certify that all the information and data furnished by our organization with regard to these tender specifications are true and complete to the best of our knowledge. I have gone through the specifications, conditions and stipulations in details and agree to comply with the requirements and intent of specification.

We further certify that our organization meets all the conditions of eligibility criteria laid down in this tender document. Moreover, OEM has agreed to support on regular basis with technology / product updates and extend support for the warranty.

We, further specifically certify that our organization has not been Black Listed/De Listed or put to any Holiday by any Institutional Agency/ Govt. Department/ Public Sector Undertaking in the last three years.

The prices quoted in the financial bids are subsidized due to academic discount given to GCET Jammu.

**NAME & ADDRESS OF
THE Vendor/ Manufacturer / Agent**

Phone

Fax

E-mail

Contact Person Name

Mobile Number

GSTIN Number

PAN Number

(Signature of the Tenderer)

Name:

Seal of the Company



MANUFACTURERS' AUTHORIZATION FORM

[The Tenderer shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. Date: [insert date (as day, month and year) of Bid Submission]

Tender No.: [insert number from Invitation for Bids]

To: [insert complete name and address of Purchaser]

WHEREAS

We [insert complete name of Manufacturer], who are official manufacturers of [insert type of goods manufactured], having factories at [insert full address of Manufacturer's factories], do hereby author-ize [insert complete name of Tenderer] to submit a bid the purpose of which is to provide the following Goods, manufactured by us [insert name and or brief description of the Goods], and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty as mentioned in the terms and conditions of the tender document, with respect to the Goods offered by the above firm.

Signed: [insert signature(s) of authorized representative(s) of the Manufacturer]

Name: [insert complete name(s) of authorized representative(s) of the Manufacturer]

Title: [insert title]

Duly authorized to sign this Authorization on behalf of: [insert complete name of Tenderer]

Dated on _____ day of _____, _____ [insert date of signing]



ANNEXURE-III

FORMAT FOR QUOTATION SUBMISSION

(In letterhead of the supplier with seal)

Date: _____

To: _____

Sl. No.	Description of goods \ (with full Specifications)	Qty.	Unit	Quoted Unit rate in Rs. (Including Ex-Factory price, excise duty, packing and forwarding, transportation, insurance, other local costs incidental to delivery and warranty/ guaranty commitments)	Total Price (A)	Sales tax and other taxes payable	
						In %	In figures (B)
Total Cost							

Gross Total Cost (A+B): Rs. _____

We agree to supply the above goods in accordance with the technical specifications for a total contract price of Rs. _____ (Amount in figures) (Rupees _____ amount in words) within the period specified in the Invitation for Quotations.

We confirm that the normal commercial warranty/ guarantee of _____ months shall apply to the offered items and we also confirm to agree with terms and conditions as mentioned in the Invitation Letter.

We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf will engage in bribery.

Signature of Supplier

Name: _____

Address: _____

Contact No. _____

